

New Hampshire Association for the Blind 2010 Annual Report



Randy and Quinn, Pack Monadnock, June 2010 — 2,290 ft. peak that spans Peterborough and Temple, NH.

PHOTO COURTESY THE TELEGRAPH, NASHUA, NH. ALL RIGHTS RESERVED, NASHUATELEGRAPH.COM

Setting Our Sights on New Heights

25 Walker Street, Concord, New Hampshire 03301
603-224-4039 • 1-800-464-3075 (Toll Free in NH) • Seacoast Office: 603-431-9401
www.sightcenter.org

A Special Message from the Board Chair and the President

Responsive... Reliable... Purposeful... Valuable... Effective... Inspiring

These are some of the words we've heard used to describe the work of the New Hampshire Association for the Blind over this past year. We've held our own amid the economic uncertainty that still dominates the thinking of all Americans. Thanks to each and every one of you, we can proudly say that we have continued to make a critical difference in the lives of New Hampshire residents who are blind and visually impaired.

People helping people is our history. As you may know, it was several women from the village of Hancock, New Hampshire who founded the New Hampshire Association for the Blind shortly before the onset of World War I. All were blind. In 1912, their dream was a simple yet far-reaching one: that all people who had lost their sight should be able to obtain the training and support they needed to maintain productive, fulfilling lives and that they would receive the help they needed regardless of their financial circumstances. Their dream is alive and well today.

Our founder and first volunteer, Emma Coolidge Weston of Hancock was known as "a woman who lost

her sight, not her vision." She would certainly be proud of how far we've come in nearly 100 years. She also would be astounded by the quality and variety of rehabilitation services as well as assistive devices and technology that we make available.

Today, the New Hampshire Association for the Blind remains the only private, non-profit, provider of specialized rehabilitation services in the State for persons of all ages who are blind and visually impaired. Our mission to "advance the independence of persons who are blind and visually impaired" has remained steadfast since our founding.

Ever since those early days we have relied heavily upon volunteers in so many roles. This year over 3,000 volunteer service hours were logged by volunteers who worked directly supporting clients. Having **volunteer assistance can greatly improve the chances for a successful outcome** for clients in their rehabilitation.

Countless additional hours were also given by members of the Board of Directors and community ambassadors, as well as volunteers in fund-raising. Volunteers and contributors have proven instrumental to our growth over the years and are the key to our future responsiveness and ultimate sustainability.

"Setting Our Sights on New Heights" is the theme of this year's report. Helping people succeed is what we are all about. Part of the work is inspiring a renewed purpose and sense of direction following loss of sight. Setting goals helps us to focus on what comes next.

This year's cover features Randy Pierce and his dog guide Quinn climbing Pack Monadnock as he began his 2020 VisionQuest project (see sidebar).

Randy says: "This is my way of thanking the Association for all they have done for me — I cannot imagine how lost I would have been during my transition to total blindness without their essential support. Can you imagine the sad reality, had I not had the help I received and instead became beaten down by the challenge of facing my blindness alone?"

Randy adds: "Along the way, I'm sharing the essential life lessons I've learned in school classrooms and with community groups and corporations as we strive to make a difference. Please share my story with friends, family members, co-workers and employers to help them understand why raising funds for the Association is so valuable."



Michelle M. Arruda, Board Chair and George F. Theriault, President and CEO.

Randy and his 2020 Vision Quest adventure is a wonderful example of what one individual can do to help so many. Randy first came to the Association as a client, later a volunteer. Now he's a member of the Board and an active ambassador and advocate. We think Randy is carrying on our founder's vision in a very special way.

Elsewhere in this report you will note the impressive services provided this past year, and the many high points in building public awareness, and advocating for independence and accessibility for all.

We have been resolute in our efforts to preserve the most critical services while improving our efficiency. Still, thanks to your generous contributions, nearly 1,500 individuals received specialized rehabilitation services over the past twelve months. Now we are positioned for growth as we get ready to celebrate 100 years of service to those "most in need."

We thank you, both contributors, and volunteers for working with us to make a difference.

Sincerely,



George F. Theriault
President & CEO



Michelle M. Arruda
Board Chair

Cover Story:

Setting Our Sights On New Heights



*Randy and
"The Mighty Quinn."*

On the cover of this year's annual report is 44 year-old Randy Pierce from Nashua and his dog guide, "the Mighty Quinn." Randy first came to the New Hampshire Association for the Blind in November 1996 to receive orientation and mobility training. He was applying for a new dog guide and needed prerequisite training in orientation and mobility.

Randy's story is like so many we hear at the Association, a young man with a bright future, only to become completely blind at the age of 34. In addition to becoming blind, Randy suffered from an unknown neurological disorder that left him confined to a wheel chair with crippling migraines and dizziness for nearly 2 years.

But Randy refused to give in or give up. Instead, with each setback he became "more focused" and determined to regain his strength so he could continue to do the things in life that he loved.

Randy has accomplished so much over the last 10 years, more than most of us will achieve in a lifetime. He was elected to the New Hampshire Association for the Blind's Board of Directors, received the New England Patriots Fan of the Year Award during the 2001 season, was the subject of a 2008 Emmy-nominated HBO documentary about his life, and earned a 2nd degree black belt.

Most recently, Randy founded the non-profit 2020 Vision Quest to help raise funds for the New Hampshire Association for the Blind and Guiding Eyes for the Blind. Not known to shy away from a challenge, he has set a goal to earn certification from the Appalachian Mountain Club for climbing all 48 of NH's mountains over 4,000 feet tall by the year 2020.

Like the New Hampshire Association for the Blind, Randy is setting his sights on new heights. He is inspiring people to do what they can do, instead of what they can't.



Concord Peer Support — “I like having the support from people with similar vision impairments, who share the same kinds of feelings about vision loss.”

Grant Recognition

Thank You for Making A Difference

The services provided by the New Hampshire Association for the Blind continue to make a profound difference in people’s lives, influencing both independence and productivity. This year we’ve received significant support from a number of financial institutions, foundations and service clubs that are listed below. This support has allowed us to continue two successful Peer Support programs in Concord and Portsmouth, provide transportation to clients that need it, and replace obsolete assistive equipment as well as maintain our current level of service.

In addition, an energy grant helped defray the costs of a lighting upgrade project we undertook this year which will help us to become a more energy efficient workplace. An upgrade of our client database is in process which will help improve our maintenance of client data for better tracking and outcome measurement.

Service Statistics

Providing Hope and Independence... See What We’ve Done...

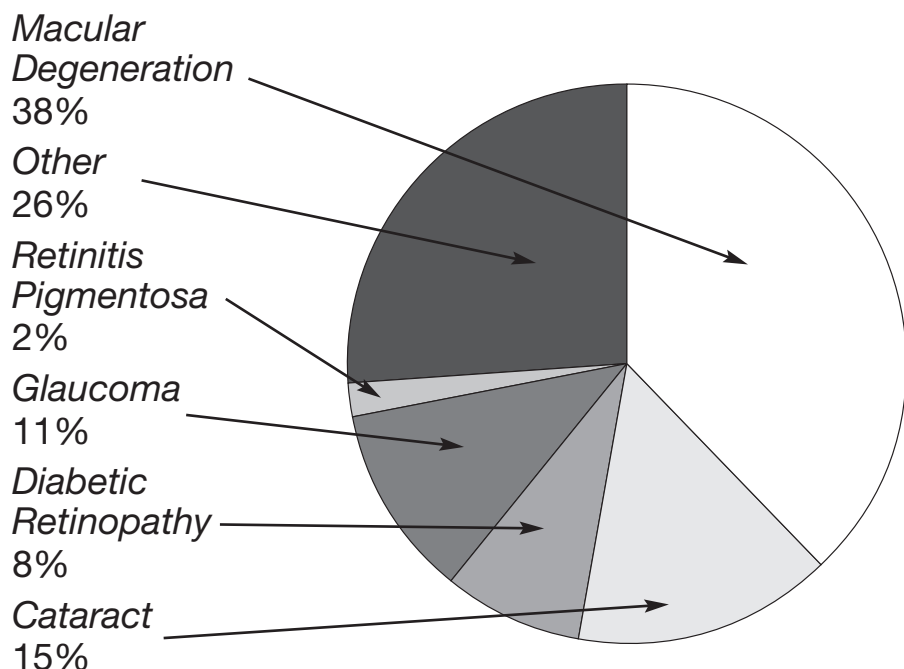
Clients Receiving Individual Services.....	1,478
Clients Receiving Group Services	307
Number of Groups.....	43
New Clients Referred.....	474
Active Clients at FY End.....	583
Program Service Hours	24,483
Public Education Presentations.....	36
Clients Receiving Information Services.....	9,296
Education — Number of Students	69
Education — Number of School Districts	25
Total Number of Volunteers	100
Total Number of Hours Served by Volunteers.....	3,360
Total Number of Miles Traveled by Volunteers.....	28,810

Gender of Clients Served

Women	962 = 65%
Men	516 = 35%

Client Ages Between 70–99=.....937 = 64%

Primary Eye Conditions of Clients Served:



- Autodesk
CCTV Lease Program
- Bagan Foundation
CCTV for McGreal Sight Center
- Benjamin Couch Trust
Vision Rehabilitation Services
- Claremont Savings Bank
Vision Rehabilitation Services
- Concord Lions Club
Large Print Calendar
- Mary Gale Foundation
Manchester Senior Services
- Arthur Getz Foundation
Assistive Technology Program
- Grimshaw-Gudewicz Foundation
Vision Rehabilitation Services
- Grousbeck Family Foundation
Client Aids — Vision Rehabilitation Therapy Program
- Oleonda Jameson Trust Fund
Client Transportation
- Lincoln Financial Foundation
Peer Support Program
- Agnes M. Lindsay
Lighting Upgrade Project
- Merrimack County Savings Bank Foundation
CCTV for McGreal Sight Center
- Abbie Moseley Trust, Citizens Bank Trustee
Vision Rehabilitation Services
- New Hampshire Charitable Foundation
Client Management Software Upgrade
- Roger R. and Theresa A. Thompson Endowment Fund
Seacoast Volunteer Services
- TD Bank
Client Transportation

“Through charitable gift planning, you can help those living with blindness for years to come.”

*Howard Mitchell,
former Board
Chairman*



Bequests & Professionals

Legacy Gifts

In the Association’s fiscal year running from September 1, 2009 through August 31, 2010, 6 individuals honored us with their legacy. Their foresight and planning assures the continuation, in perpetuity, of high quality programs and services for those who are blind or visually impaired in communities throughout New Hampshire.

Estate of John E. Bowker	Buckley Family Revocable Trust
Estate of Harriet Ellis	Estate of Frances Finn
Estate of Robert Adams Foster	Estate of Elizabeth M. Hoyt
Estate of Edmund C. Platt II	Estate of Mabel L. Wormhood

McGreal Society

The **McGreal Society**, named after William McGreal, the Association’s first President and his wife Elizabeth Yates McGreal, was established to provide a lasting legacy and perpetual financial support to the New Hampshire Association for the Blind.

It is very important that the Association continue to fulfill our mission into the next decade and beyond. The Society recognizes the foresight and generosity of friends who have planned support for the Association through wills, trusts, life income funds and life insurance gifts.

Members of the **McGreal Society** set an outstanding example to encourage others to help plan for the future needs of New Hampshire residents who are living with serious vision loss and blindness.

Professionals

The New Hampshire Association for the Blind appreciates working with the following professionals to complete these life-affirming gifts:

Mr. William S. Boesch	Mr. Peter S. Farber
Ms. Bridget C. Ferns	Mr. Fred W. Hall, Jr.
Mr. Robert Kimball	

A Special Thanks To...

Anonymous Friends
 Ms. Norita Bernier
 Annette L. Cockburn
 Mrs. Nancy H. Copeland
 Persis R. Gow
 Alex Hanson
 Dr. Suzanne R. Horner
 Mr. David Jespersen
 Ms. Gayle Kimball
 Ms. Jane Kirk
 Mr. and Mrs. Robert Lindstrom
 Mr. and Mrs.* Howard M. Mitchell
 Mrs. Anne Newbury
 Mrs. Christene F. Peebles
 Ms. Shelley Proulx
 Miss Constance Reed
 Bill and Linda Sirak
 Mrs. Mary H. Smart
 Mrs. Charles V. Tallman
 Celia and George Theriault
 Mrs. Ray G. Theriault
 Ms. Eileen Zeindlhofer

*Deceased

Jo Adcock Service Award

*Naomi Avery,
seated, center,
receives the
Jo Adcock
Service Award.*



The **Jo Adcock Service Award** is given to someone who has shown outstanding service and commitment to the field of blindness. This year’s recipient, Naomi Avery, exemplifies these values. Mrs. Avery was a former employee of the New Hampshire Association for the Blind. During the 70’s, Naomi was the Recreation Coordinator who was responsible for running Lighted Hearts groups across New Hampshire. After her tenure with the NHAB, she then went on to voluntarily rejuvenate and run the Lighted Hearts Group, and has done so for the last 20+ years. Month after month, year after year, she has created the opportunity for people who are blind and visually impaired to get together in a social setting. She has worked tirelessly and with great dedication to support those who are blind and visually impaired in a truly meaningful way.

Major Contributors to the 2009–2010 Annual Services Fund

Thank You!

Advancing the independence of those who are blind or visually impaired is our mission. Your support helps to make that happen. Gifts large and small make a difference everyday for the visually impaired in communities throughout New Hampshire.

On behalf of the Board of Directors, the clients we serve, and their families, we'd like to thank you for your generous contributions and loyal support.

Due to space constraints only donations of \$100 or more and received from September 1, 2009 through August 31, 2010 are listed in this year's Annual Report.

In our effort to publicly thank our donors while trying to be economically and ecologically responsible, all *Memorial and Tribute* gifts received from January 1, 2010 through August 31, 2010 can be viewed on our website at www.sightcenter.org.

PRESIDENT'S COUNCIL

\$100,000+

Grimshaw-Gudewicz Charitable Foundation
Mary Gale Foundation, Inc.

\$25,000–\$49,999

New Hampshire Charitable Foundation

\$10,000–\$24,999

Mr. and Mrs. Kilton G. Barnard
Grousbeck Family Foundation
From Eva M. Montembeault in memory of Gerard J. "Monty" Montembeault

The Sim-Ayres Foundation
Dixie Wonders Irrevocable Trust

\$5,000–\$9,999

Concord Lions Club, Inc.
Arthur Getz Foundation
Oleonda Jameson Trust Fund
Abbie Moseley Trust, Citizens Bank Trustee
Walter O. and Amelia E. Nichols Fund
Mildred W. & Charles P. Page Trust
Robert H. & Gertrude E. Sedgley Fund
TD Bank
Roger R. and Theresa A. Thompson Endowment Fund

\$2,500–\$4,999

BAE Employee Community Fund, Inc.
Benjamin Couch Trust
Mae T. Drew UniTrust
Mrs. Persis R. Gow
Lincoln Financial Group, Inc.
The Agnes M. Lindsay Trust
NHAB Fund — Sawyer, Noyes
Marion E. Stubbs Trust
Louise V. Tallman

\$1,000–\$2,499

A Friend
Anthem Blue Cross Blue Shield
Michelle Arruda, Esq.
Autodesk, Inc.
Aviators' Racing
The Bagan Foundation
Mr. Roger E. Bouchard
Mr. and Mrs. Wayne Carter
Mr. and Mrs. Philip Chandler, Jr.
Mr. and Mrs. David Chandonnais
Mr. and Mrs. Robert G. Cholette
Citizens Bank Foundation
Citizens Wealth Management
Claremont Savings Bank Foundation
Cleveland Waters and Bass, P.A.
Mr. and Mrs. Fred Desmarais
Mr. and Mrs. Douglas S. Dresser
Exeter Lions Club
Eyesight Ophthalmic Services, P.A.
Mrs. Marlene M. Graf
United Way of the Greater Seacoast
Mr. Wentworth Hubbard

Knights of Columbus Council 5260

Laconia Savings Bank
Mr. Robert M. Lesmerises
Liberty Mutual Group
Lions Sight & Hearing Foundation of NH
Mr. F. Cameron Ludwig
Ms. Susan A. Manchester
Ms. Joyce A. Meisel
Merchants Automotive Group
Merrimack County Savings Bank Foundation
Mr. and Mrs.* Howard Mitchell
Florence B. Mudgett Trust
Mr. Charles R. Mulloy, Jr.
Harry A. Nichols Trust
Ocean Bank a division of People's United Bank
Mrs. Florence-Gene Orr
Mr. Thomas J. Pare
Mr. Randy L. Pierce
Ms. Shelley Proulx
Rymes Heating Oils, Inc.
Mr. Kevin M. Smith
Mr. and Mrs. Robert F. Smith
Mr. and Mrs. William C. Summers
The Eye Center of Concord
Celia and George Theriault
Town of Milford

PATRONS

\$500–\$999

Admix Inc.
Amherst Lions Charities, Inc.
Ms. Marjorie C. Baker
Bellows, Goodman, Shaker & Siegal Medical Eye Center
Mrs. Imelda M. Boisvert
Mrs. Nancy Bonachea
Mr. and Mrs. Maurice Bourque
Mrs. Alice P. Brundrett
Jack and Dorothy Byrne Foundation, Inc.
Mr. Donald W. Carter
Rotary Club of Concord
Mr. and Mrs. Horace Cragin
Davis & Towle Insurance Group
Ms. Mary J. Dewolf
Ms. Beth R. Forgione
Goffstown Lions Club
Mr. and Mrs. Lindley H. Hall
Havenwood-Heritage Heights
Mr. and Mrs. John A. Hubbard
Mr. Frank E. Keefe
Mr. and Mrs. David M. Lang
Mr. Richard A. Larson
Ms. Janice Lord
Mr. and Mrs. Robert M. MacDonald
Ms. Jane I. Marett

Town of Meredith
Mrs. Winifred Morrissey
Nashua Eye Associates
Ms. Amy J. Nichols
Northeast Delta Dental
Northern New England Combined Federal Campaign-UWGS
Ms. Virginia G. Paine
Rye Lions Club
Sam's Club — #6386
Mr. and Mrs. Lawrence Scammon, Jr.
Sheehan Phinney Bass + Green
Mr. and Mrs. Alan J. Smith
Mr. Frederick C. Sullivan
Mr. and Mrs. Kurt M. Swenson
Three Links Visual Recourse, Inc.
Town of Tilton
Basil & Alice Vaughan Johnson Trust
Westmoreland Lions Club

BENEFACTORS

\$250–\$499

Affordable Vinyl Windows & Siding, Inc.
Airmar Technology Corporation
Mr. Robert A. Allan
American Legion Penacook Post #31
Mr. and Mrs. Stephen R. Ames
AMICA Investors Group
Ms. Kirsten A. Anderson
Mr. Andrew K. Barlow
Judge Arthur E. Bean, Jr.
Mr. and Mrs. Dennis P. Beaulieu
Mr. and Mrs. Richard K. Blodgett
Mrs. Natale L. Brown
Mr. and Mrs. John S. Caro
Mrs. Karen Clement
Mr. John Coll
Dr. and Mrs. David E. Corbit
Currier Museum of Art
Mr. and Mrs. Paul T. Davis
Town of Derry
Mr. Robert J. Dion
Mrs. Donna Donahue
Easter Seals of New Hampshire
Mr. and Mrs. Robert W. Ewing, Jr.
Mr. Jerome Figueroa
Foy Insurance Group
Gamache Enterprises
Mr. Leo F. Garrahan
Mrs. Enid Garrell
Mr. and Mrs. J. Bruce Gatchell

Mr. and Mrs. Raymond A. Godin
 Ms. Helen Gordon
 Mr. Thomas L. Gosselin
 Mr. Anthony Goverinos
 Mr. and Mrs. John T. Grappone
 Mrs. Ethel Greenspan
 Mr. and Mrs. Harold Haddock, Jr.
 Mrs. Kathleen W. Hall
 Hampshire Fire Protection Co.
 Drs. Helfman, Lasky & Associates
 Mr. Harold F. Hellinger
 Mr. and Mrs. Bob Henderson
 Mr. and Mrs. Charles A. Hildreth
 Hopkinton Lions Club
 Mrs. Joan R. Horton
 Interstate Manufacturing Associates
 Dr. and Mrs. Donald H. Kaplan
 LA Classic Property Management, LLC
 Laconia-Gilford Lions Club
 Mr. and Mrs. Gregory D. Landroche
 Ms. Shelley Lochhead
 MagniSight NE
 Mrs. Marjorie E. Maher
 Mr. and Mrs. Joseph Maroun
 Mr. and Mrs. Thomas Marsh
 Dr. Gabriel L. Masry
 Mr. and Mrs. Kenneth J. Massey
 Mr. and Mrs. Michael T. Murphy
 Ms. Gloria J. Neary
 Rotary Club of New London
 NH Eye Associates, PA
 Mr. Alan D. Perkins
 Peterborough Lions Club
 Capt. and Mrs. Ray E. Pierce, (Ret.)
 Pinardville Lions Club
 Dr. Dale I. Pollack
 Mr. Peter R. Raymond
 Redimix Companies, Inc.
 Mrs. Cynthia M. Rioux
 Rochester Eye Care Association
 Mrs. Elsie M. Sanborn
 Mr. and Mrs. Charles J. Senior
 Mr. and Mrs. William N. Sirak
 Mr. Joseph A. Sirois
 Mr. John B. Smith
 Mr. and Mrs. Jonathan Sobel
 Mr. Carlton E. Sockwell
 Mr. and Mrs. Michael A. Spinelli
 St. Mary's Bank
 Major George M. Stare, (Ret.)
 Sugar Hill Retirement Community Association, Inc.
 Swenson Granite Works
 Ms. Barbara L. Tack
 Mrs. Marjorie J. Taylor
 Ms. Karen U. Thorpe
 Mr. James C. Wemyss, Jr.
 Mr. and Mrs. Vincent Wenners
 Mr. and Mrs. Robert Werner
 Ms. Gayle Yarnall and Mr. Neal Kuniansky

SUBSCRIBERS

\$100-\$249

Absco Heating & Home Service
 Mr. and Mrs. Richard C. Aho
 Mr. and Mrs. Richard E. Allard
 Mr. and Mrs. Frank R. Amand
 Mrs. Wayne Anderson
 Anonymous
 Antrim-Bennington Lions Club
 Mrs. Jean Arkwell
 Mr. and Mrs. James I. Armstrong
 Mrs. Ruth C. Athearn
 Ms. Diane Y. Aubrey
 Mr. Howard L. Bacon
 Mrs. Marion R. Badger
 Dr. and Mrs. Merwyn Bagan
 Mr. and Mrs. Charles R. Balch
 Mr. and Mrs. James B. Baldwin
 Barban Eye Associates, P.C.
 Mrs. Harriette S. Barnes
 Dr. John W. Beamesderfer
 Mrs. Tracy G. Beaudet
 Ms. Carla W. Bech-Hanson
 Mr. Stephen D. Belcher
 Mr. and Mrs. Robert D. Bennett
 Carolyn Benthien
 Mrs. Laura Berni
 Mr. Melvin M. Biwer
 Mr. and Mrs. Carl V. Blicher
 Bob's Discount Furniture
 Charitable Foundation
 Mr. and Mrs. Walter F. Borchert
 Mr. Jason L. Boston
 Mrs. Joann E. Boswell
 Ms. Marguerite Boucher
 Mr. Mario Y. Boucher
 Mr. and Mrs. Thomas W. Boucher
 Mr. and Mrs. W.M. Bownes
 Mr. and Mrs. George A. Brackett
 Mr. Peter G. Braddock
 Mr. Peter H. Bronstein
 Brookline Lions Club
 Mrs. Eleanor D. Brouillard
 Mr. Neale W. Brown
 Mrs. Patricia B. Brown
 Mr. and Mrs. Robert T. Brown
 Ms. Maxine Brownell
 Mrs. Marjorie L. Bruner
 Ms. Dorothy M. Buffum
 Mrs. Cecilia G. Bullock
 Mr. and Mrs. Donald A. Butson
 Mr. Stephen Camann
 Mr. Colin D. Campbell
 Mr. E. Ronan Campion
 Canaan Lions Club
 Dr. and Mrs. Charles F. Carrier
 Ms. Laurie Cascadden
 Mrs. Alice T. Castello
 Central Paper Products Co.
 Mr. and Mrs. Howard R. Champagne
 Mrs. Virginia S. Champlin
 Mr. John P. Chandler
 Mr. Joseph S. Chaplick
 Mrs. Marjorie P. Chase
 Mr. and Mrs. Robert P. Cheney, Jr.

Mr. and Mrs. James H. Chenoweth
 Mr. Jeslie R. Chermak
 Chesterfield Lions Club
 Mr. and Mrs. Kendall Chevalier
 Mr. Norman W. Clapp
 Ms. Barbara E. Clifford
 Club National Inc.
 Cobb Hill Construction, Inc.
 Mr. Kenneth B. Cody
 Mr. David D. Coffin
 Benjamin Cohen Trust
 Mr. Frederick T. Comstock, Jr.
 Concord Eye Care, PC
 Mrs. Brenda G. Connelly
 Mrs. Jan Copestakes*
 Mr. and Mrs. Arthur B. Corte
 Miss Grace I. Costello
 Mr. and Mrs. Raymond G. Cote
 Mr. Richard H. Cote
 Mrs. Martzen Cousins
 Mr. Russell N. Cox
 Mr. C.F.H. Crathern
 Capt. and Mrs. Howard S. Crosby
 Mrs. Marcelle Croteau
 Stuart L. Cunningham, D.D.S.
 Mr. and Mrs. Philip R. Currier
 Mrs. Mildred H. Cushing
 Mr. Marc T. Dagenais
 Ms. Edna N. Damewood
 Mrs. Barbara D. Davis
 Mr. and Mrs. Charles C. Davis
 Mr. John D. Davis
 Mr. John R. Delano
 Mr. Camille Dery
 Ms. Colleen Desmarais
 Mr. and Mrs. Dennis J. Desmond
 Mr. Tom D'Evelyn
 Mr. Donald M. Dickson
 Mr. and Mrs. Thomas H. Dillon
 Mr. James M. Dinan
 Mr. Carl E. Doane
 Mr. and Mrs. William A. Dodge
 Mr. and Mrs. Eugene Doherty
 Dr. and Mrs. James M. Donnell
 Mr. and Mrs. William T. Doyle
 Mr. Winthrop Drosehn
 Mr. Albert A. Ducharme
 Mr. and Mrs. William V. Duffy
 Mr. and Mrs. Armand R. Duhaime
 Mr. Thomas F. Dunlea, III
 Mrs. Christine H. Durocher
 Mr. Ellis E. Eames
 Mr. Glyn P. Eastman
 Mr. and Mrs. Robert L. Ellsworth, Sr.
 Mr. Ronald H. Emery
 Mr. George L. Estabrook, III
 Mrs. Joan E. Evans
 William W. Evans Trust
 Mr. and Mrs. Peter Falagario
 Mr. and Mrs. Edward Farmer
 Mrs. Mary S. Fessenden
 Mr. and Mrs. James Fletcher
 Mr. Murray Forbes
 Mr. and Mrs. Patrick H. Ford
 Ms. Cornelia J. Forster
 Mrs. Aldea O. Fowler

Mr. Anthony Foye
 Ms. Vivian A. Frazier
 Mrs. Florence Freese
 Mr. W. Robert Frizzell
 Mr. and Mrs. Jason J. Frontino
 Mrs. Cheryl Fry
 Mr. Marvin L. Fry
 Mr. David L. Gagnon
 Mrs. Joan P. Galloway
 Mrs. Adelaide Garces
 Mr. and Mrs. Laurence F. Gardner
 Mrs. Nance H. Geller
 George's Apparel, Inc.
 Mr. Homer D. Gibson
 Ms. Mary J. Gilbert
 Mr. Robert H. Gile
 Samuel C. Gold, M.D.
 Mr. David P. Goodwin
 Mrs. Muriel K. Graham
 Grappone Family Foundation
 Mr. Leopold J. Grenon
 Mrs. Forest B. Griffin
 Mr. and Mrs. Joseph M. Grilli
 Mrs. Rita E. Grote
 Mr. Wilbur O. Gundlach
 Mr. Fred W. Hall, Jr.
 Mrs. Marion Hall
 Mr. Charles Hallas
 Hampstead Lions Club
 Mr. and Mrs. Harry L. Hampton, Jr.
 Mr. Thomas J. Hancock
 Mr. and Mrs. Keith M. Harger
 Mrs. Kathleen R. Hayes
 Mr. Lloyd H. Heidgerd
 Mr. Timothy M. Hickey
 Mr. Peter Hofman
 Hogan Eye Associates, Inc.
 Mrs. Diana D. Hopewell
 Mr. and Mrs. Donald W. Hovey, Sr.
 Mr. Stanley M. Hoyt
 Mr. Wayne E. Hutchins
 Mrs. Mildred F. Ilesley
 Mr. Charles E. Ireland
 Mr. Gordon S. Jackson
 Ms. Claire C. Jacob
 Mr. Mark F. Jaros
 Mr. and Mrs. Fred Jarvis
 Jim's Appliance Repair
 Mr. Paul J. Jobin
 Mrs. Marjorie A. Johnson
 Ms. Betty Jane Jones
 Mr. Kenneth A. Jones
 Mr. and Mrs. Robert M. Jordan
 Dr. and Mrs. Charles Kane
 Karr & Boucher, PLLC
 Ms. Marilyn Kaukola
 Dorothy D. Kazan-Komarek
 Mr. Francis J. Kearns
 Mr. Bruce J. Keenan
 Keene Lions Club
 Mr. and Mrs. Paul R. Kelley
 Mr. John C. Kepper
 Ms. Mary Kibbe
 Mrs. Charlotte B. Kimball
 Mr. Bruce King
 Mr. and Mrs. Wallace P. King
 Mr. Robert E. Klotz
 Mrs. Doreen Knight

Mr. and Mrs. Vernon A. Knowlton
Mr. Bernard F. Kohout
Mr. and Mrs. Paul C. Koutras
Mr. and Mrs. Charles H. Krause
Mr. Thaddeus G. Kuchinski, Jr.
Mr. George Kucmas
Mr. and Mrs. Albert A. LaFlamme
Ms. Elizabeth Z. Lafreniere
Mr. and Mrs. Michael Lampros
Mr. Charles Latham, Jr.
Mrs. Jean R. Leone
Mrs. Evelyn B. Lepene
Mrs. Marie H. Lindquist
Mr. and Mrs. Robert Lindstrom
Littleton Lions Club
Mr. William R. Lochhead
Mr. Charles Luebke
Mr. and Mrs. Peter Maccini
Mr. and Mrs. John Maciolek
Mr. M. Allen Maclean
Dr. Frederick R. Maher
Ms. Mary Mahony Smith
Mr. Charles E. Malette
Mr. and Mrs. Fernando Mancini
Mrs. Ellen W. Manning
Mr. Ernest J. Manville
Mr. and Mrs. John E. Marrotte
Mr. John K. Martin
Mrs. Mary N. Masland
Mrs. Elizabeth T. Massin
Mrs. Priscilla K. Maynard
Mr. Philip McCarron
Mr. John R. McCarthy
Mr. and Mrs. Robert C. McCray
McDevitt Trucks, Inc.
Mrs. Marion McEwan
Mr. Paul J. McGoldrick
Mr. John McGonagle
Ms. Jane V. McIlwaine
Mrs. Edith McNair
Mr. and Mrs. John Mercier
Mr. and Mrs. Roger Mercier
Mr. David N. Merrill
Merrimack Vision Care, LLC
Mr. and Mrs. James E. Metcalf
MicroArts
Milford Lions Club
Monadnock Eye Associates
Monadnock Lions Club
Mr. and Mrs. Harold E. Mongovan
Ms. Janice Moore
Mr. Roger Morris
Mr. Barclay H. Morse
Mrs. Dorothea A. Munn
Ms. Colleen M. Murphy
Mrs. Mary Ann Murphy
Mrs. Winifred Murphy
Ms. Sharon E. Nelson
Mr. Scott A. Neslin
Mrs. Ethel W. Netsch
Newport Lions Club
Mrs. Patricia Niswander
Mr. and Mrs. Dean W. Nixon
Mr. and Mrs. Robert Norman
Mr. William H. Northrup, Jr.
Mrs. June A. Novo
Mr. and Mrs. David W. Nugent
Mr. William J. O'Connor, Jr.
Mr. William K. Olender

Ms. Ruth Olivier
Mr. John R. O'Shea
Mrs. Lucienne E. Paradis
Mr. and Mrs. H. Randall Parker
Mr. and Mrs. Henry W. Parker
Mr. Leonard R. Parker, Sr.
Ms. Ann M. Parziale
Ms. Janet Pecunies
Mrs. Christene F. Peebles
Mr. and Mrs. Francis W. Penney
Mrs. Lorraine Y. Perry
Mr. and Mrs. Walter R. Peterson
Mrs. Olivia F. Phipps
Physicians Eye Center
Mr. Mark Piaseczny
Mr. Dana A. Pitman
Mrs. Josephine Platek
Mr. and Mrs. Robert E. Popp
Mr. Gene E. Porter and Mrs. Carol Shea-Porter
Mrs. Shirley R. Porter
Portsmouth Lions Club
Portsmouth Lodge of Elks #97
Mr. William N. Prigge
Mr. James M. Queenan
Mr. and Mrs. Jeffrey R. Rand
Mr. Robert R. Ratoff
Mrs. Beverly W. Raynor
Mrs. Eleanor S. Rice
Mr. Robert G. Rice
RiverMead
Mrs. Jane W. Roberts
Dr. and Mrs. James A. Robinson
Mr. James E. Robinson
Mrs. Gertrude Rock
Mr. Charles F. Rolecek
Miss Virginia Rosytinis
Ms. Georgette L. Roy
Mr. Gordon A. Russell
Saddleback Mountain Lions Club
Mr. John H. Saliba
Mrs. Elizabeth B. Samaha*
Mr. David S. Sands
Mr. Henry Sanel
Atty. and Mrs. Brackett L. Scheffy
Mrs. Sarah L. Schenker
Mr. Richard A. Schlesinger
Mr. Tom O. Schlesinger
Jean Glenn Schmucker
Ms. Melanie Schranz
Mr. and Mrs. Barry M. Scotch
Mr. and Mrs. Karl S. Scott
Scott-Farrar Home
Seacoast Eye Center
Mr. William Seamans
Mr. and Mrs. Louis C. Semprebon
Mr. James A. Shanahan
Mrs. Emily T. Shaw
Mr. and Mrs. James E. Shawcross
Mr. John J. Sheehan
Mr. and Mrs. Robert E. Sheldon
Mr. Leslie Sherman
Mr. Thomas M. Sherman
Tsgt. Paul W. Sherwood
Mr. Clifton L. Shores

Mr. Stephen Shurtleff
Lt. Col. William J. Slauson, (Ret.)
Mr. and Mrs. Erville H. Smith
Mr. Frederick J. Smith, Jr.
Ms. Sandra Smith
Ms. Sharon L. Smith
Mr. and Mrs. Karl W. Soderquist, Jr.
Ms. Dolores E. Solimine
Mr. and Mrs. David W. Somero
Ms. Ann C. Somers
Mr. and Mrs. Bruce C. Soper
Mrs. Virginia Soule
Mrs. Priscilla L. Southworth
Mr. Donald R. Spalding
Mr. John W. Spallone, Jr.
Mr. and Mrs. Robert P. St. Jean
Standex International
Mr. Raymond Steenbeke
Mr. and Mrs. Philip T. Struhsacker
Ms. Shirley R. Sullivan
Mr. Robert Taft
Ms. Louise M. Taylor
Mr. and Mrs. Richard G. Taylor
Mr. O. L. Thagard
Mrs. Victoria Theodore
Mr. Joseph G. Thomas, Jr.
Mrs. Margaret K. Thornton
Mr. Richard M. Tinglof
Mrs. Muriel E. Tinkham
Mr. Leo J. Tocci
Mr. John E. Tolman
Mr. and Mrs. Franklin Torr
Mrs. Mary C. Torrisi
Mr. and Mrs. Demetrios Tsialas
Mr. and Mrs. Ken Turner
Mr. and Mrs. C. Jerome Underwood
Mr. and Mrs. David P. Van Der Beken
Mrs. Kathryn E. VanDam
Mrs. Mary M. Vandernoot
Mr. Victor J. Verdolino
Mr. and Mrs. George Vincent
Mr. Alderic O. Violette
Mr. Henry E. Vittum
Ms. Judith L. Wagner
Mrs. Kathleen E. Waltz
Mrs. Eloise E. Watson
Ms. Patricia Weed
Mrs. Hannah West
Mr. Howard H. Weston
Mr. Fred E. Whitcher
Mr. and Mrs. Tim White
Mrs. Beatrice G. Whitney
Dr. and Mrs. Lloyd M. Wilcox, Jr.
Dr. Susanna S. Wilkens
Mr. Carroll E. Winch
Mrs. Lucy H. Winship
Mr. James M. Winston
Rev. and Mrs. Brinton W. Woodward, Jr.
Mr. and Mrs. Frank Yanco
Mr. Richard R. Yedinak
Mr. and Mrs. Charles J. Zaverson
Mr. Daniel M. Zelonis

Thanks to United Way Agencies!

The following United Way agencies have helped facilitate gifts to the New Hampshire Association for the Blind. Thank you!

Allstate Giving Campaign
Granite United Way (formerly Heritage United Way and United Way of Merrimack County)
Northern New England Combined Federal Campaign
United Way of Central and Northeastern Connecticut (formerly United Way of the Capital Area)

In Kind Gifts

From magnifiers to invitations, food, tents, banners, porta-potties and more, the New Hampshire Association for the Blind thanks the following individuals, companies and organizations who gave time, goods and services to help keep costs down for various programs, events and projects. Thanks to their wonderful generosity, more resources were available to help provide needed vision rehabilitation services to 1,478 clients this year.

93.3 THE WOLF
Alan's of Boscawen
Amoskeag Airport Service
Mr. Roger Beaudoin
Belanger Computer Group, LLC
Mrs. Susan Bleckmann
Bluefish Granite
Mr. Roger E. Bouchard
Mrs. Geraldine Burton
Capitol Craftsman & Romance Jewelers
Central Paper Products Co.
Citizens Bank Foundation
The Common Man Family of Restaurants
Mrs. Barbara Donovan
Ms. Diane Downing
Glass Graphics
Mr. James Griswald
Henniker Septic Services, Inc.
MagniSight NE
Ms. Susan A. Manchester
Master Roofers, LLC
Ms. Gayle McDonald
Nathan Wechsler & Company
NH Highland Games

Off The Cuff
 Panera Bread
 Richardson Sales Company
 Estate of Elizabeth B. Samaha
 Say It In Stitches
 Mr. and Mrs. William Schulz
 Spectrum Marketing
 Companies
 Ms. K. Spirito
 Starbucks Coffee
 Taylor Rental

Matching Gifts

A special Thank You goes to the following companies who matched gifts, made by their valued employees, to the New Hampshire Association for the Blind. We recognize that these companies, through their corporate philosophy of giving, helped us meet the needs for vision rehabilitation services to the people of New Hampshire.

ALG Matching Grant
 Baxter International
 Foundation
 D & B Corporate Giving
 General Electric Foundation
 Give With Liberty
 Lincoln Financial Group
 Foundation
 Network for Good
 Velcro Group Corporation
 Tyco Employee Matching Gift
 Program

Partners In Sight

Partners In Sight is a monthly giving program designed to help ensure that resources are always available to those individuals who are blind and visually impaired. Thank you for this truly wonderful commitment to the visually impaired of New Hampshire.

Mr. and Mrs. Dennis P.
 Beaulieu
 Mrs. Nancy Bonachea
 Mr. and Mrs. Maurice Bourque
 Mr. Robert E. Buffum
 Ms. Dorothy M. Buffum
 Mr. and Mrs. John S. Caro
 Mr. Donald W. Carter
 Mrs. Marcelle Croteau
 Mr. and Mrs. Armand R.
 Duhaime
 Mr. Thomas F. Dunlea, III
 Mr. Leo F. Garrahan

Mr. David L. Germain
 Mr. David Gormley
 Mr. Anthony Goverinos
 Mrs. Marlene M. Graf
 Mr. James A. Grosvenor
 Mr. Adam Hanauer
 Mr. and Mrs. John D. Keegan
 Ms. Judith A. Knight
 Mr. William E. McCabe
 Mr. John R. O'Shea
 Mr. Leonard R. Parker, Sr.
 Ms. Janet Pecunies
 Mr. Ivan M. Perron
 Mrs. Josephine Platek
 Mr. and Mrs. Charles J. Senior
 Mr. John W. Spallone, Jr.
 Major George M. Stare, (Ret.)
 Ms. Louise M. Taylor
 Mr. Philip O. Works, Jr.

Every effort has been made to accurately reflect gifts received from September 1, 2009 through August 31, 2010. Please let us know if your name or that of your company, foundation or organization is missing or printed incorrectly.

By Board policy, the New Hampshire Association for the Blind does not rent, sell, or exchange its donor lists or any donor information.

New Hampshire Association for the Blind Donor Privacy Statement

The New Hampshire Association for the Blind places the highest priority on protecting the privacy of our donors and holds all donor information in strict confidence.

The New Hampshire Association for the Blind does not and will not sell or trade a donor's personal information to any other entity.

If you have any questions or concerns please contact Shelley Proulx, Vice President for Development at (603) 224-4039, ext 327 or email sproulx@sightcenter.org.

**Deceased*

Consider an Online Gift

Thank you for caring.

There are a many ways for you to support the important work of the New Hampshire Association for the Blind. You may choose to give an annual gift, to make a special one-time gift or to include the New Hampshire Association for the Blind in your Will or Estate plan. You may prefer to make a gift that will be used immediately to support programs or services or you may make a gift that will last for perpetuity through the Association's Endowment Fund. You may want to honor a friend or colleague or make a gift in memory of a loved one.

If you prefer to give online, please visit our website at www.sightcenter.org for more detailed information.



Bill Sirak, Board Emeritus, with Stella Scamman after receiving the Doug and Stella Scamman Award for Volunteer Service.

For information about the programs and services of the New Hampshire Association for the Blind, please visit our office at 25 Walker Street, Concord, NH 03301, or call (toll free in NH) 1-800-464-3075, (603) 224-4039, or in the Seacoast (603) 431-9401. You may also visit our web site at www.sightcenter.org for additional information.

The Annual Report is available in Braille, on disk, and on audiocassette. If you prefer to receive it in one of these alternative formats, please call the Association at 1-800-464-3075.

Condensed Financial Summaries

Statement of Financial Position for the Year Ending August 31, 2010

ASSETS

Current Assets

Cash	\$ 24,145
Accounts Receivable	46,355
Interest Receivable	12,852
Supply Inventories	32,037
Prepaid Expenses	13,300
Total Current Assets	<u>\$ 128,689</u>

Investment Funds	\$4,950,737
Perpetual Trusts Held by Others	1,042,347
Property & Equipment, net	761,840
TOTAL ASSETS	<u><u>\$6,883,613</u></u>

LIABILITIES & NET ASSETS

Liabilities

Accounts Payable	\$ 28,013
Accrued Payroll & Related Taxes	108,815
Accrued Deferred Compensation	319,664
Annuity Payable	23,768
Total Liabilities	<u>\$ 480,259</u>

Net Assets

Unrestricted, Undesignated	\$ 326,390
Unrestricted, Board Designated	3,588,006
Temporarily Restricted	300,468
Permanently Restricted	2,188,490
Total Net Assets	<u>\$6,403,354</u>

TOTAL LIABILITIES & NET ASSETS	<u><u>\$6,883,613</u></u>
---	----------------------------------

Statement of Activities For the Year Ending August 31, 2010

Public Support & Revenue

Public Support	\$935,861
Service Revenue	505,846
Total Public Support & Revenue	<u>\$1,441,707</u>

EXPENSES

Program Services Expense	
Vision Rehabilitation Programs	\$1,308,921
Public Education	50,139
Total Program Expense	<u>\$1,359,060</u>

Support Service Expense

Public Support Expenses	\$ 464,341
General Administration	159,657
Total Support Services Expense	<u>\$ 623,998</u>

TOTAL EXPENSES	\$1,983,058
-----------------------	--------------------

REVENUE less EXPENSES	(\$ 541,352)
------------------------------	---------------------

NET RETURN ON INVESTMENTS	\$ 377,497
----------------------------------	-------------------

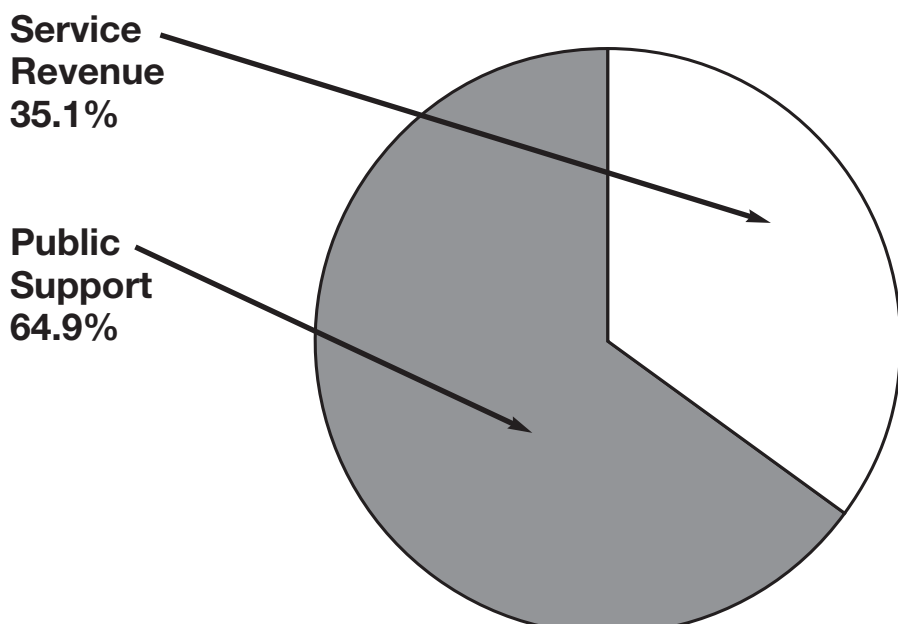
CHANGE IN NET ASSETS	(\$ 163,855)
-----------------------------	---------------------

NET ASSETS BEGINNING OF YEAR	\$6,567,209
-------------------------------------	--------------------

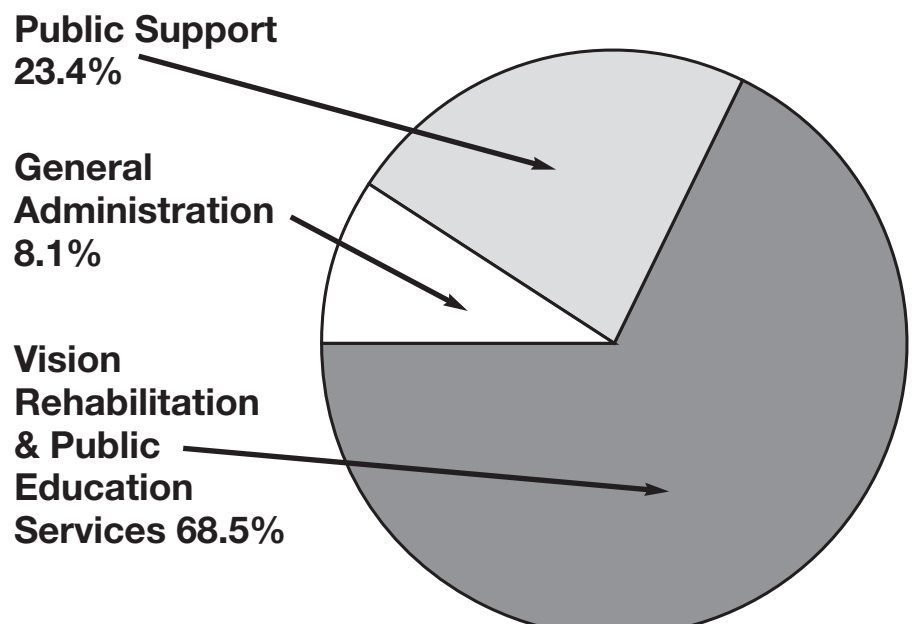
NET ASSETS END OF YEAR	<u>\$6,403,354</u>
-------------------------------	---------------------------

These condensed financial summaries were prepared by the New Hampshire Association for the Blind, Inc. from its preliminary financial statements for the year, ending August 31, 2010. These financial statements, including related notes and the independent auditing report of Nathan Wechsler & Co., PA, Concord, NH, will be available for review upon completion of our annual audit.

REVENUE



EXPENSES



Staff

George F. Theriault, B.A., CFRE • *President & Chief Executive Officer*
Marcia L. Clark, B.S. • *Executive Administrator*

Program Services

Guy M. Woodland, M.A.
Senior Vice President

Joyce E. Bollengier
Client Services Assistant

Denise A. Caruso, A.A.S., COA, VRT
Low Vision Therapist/Vision Rehabilitation Therapist

Courtney I. D'Alessio, M.Ed.
Teacher of the Visually Impaired

Nancy Downing, B.A.
Receptionist

Nancy A. Druke, M.S.W., LICSW
Director of Social Work

Glenn R. Gunn, M.Ed., COMS
Orientation & Mobility Specialist

Lois Hanlon
Client Records Clerk

Stephanie J. Hurd
Coordinator of Volunteer Services, Seacoast Area

Jean M. Jaworski, B.S.
Coordinator of Volunteer Services

Claudia C. Libis, M.Ed., COMS
Teacher of the Visually Impaired/Orientation & Mobility Specialist

Emilie Meadows, M.S.W., LICSW
Social Worker

Jennifer L. Morgan, B.A.
Caseworker

Jewett M. O'Connor, M.Ed., CVRT, COMS
Vision Rehabilitation Therapist/Orientation & Mobility Specialist

Victoria Orkin, M.Ed.
Driver

Susan Sherry, M.Ed., COMS
Orientation & Mobility Specialist

Kathleen Turner, M.Ed., VRT, COMS
Vision Rehabilitation Therapist/Orientation & Mobility Specialist

Ken Turner, M.B.A.
Driver

Robert Shaw, A.A.S.
Maintenance

Nancy Wittmershaus, B.S. Ed.; COMS
Teacher of the Visually Impaired/Orientation & Mobility Specialist

Development and Finance

Teresa L. Muzzey, B.S.
Vice President for Finance & Administration

Shelley M. Proulx, M.B.A., CFRE
Vice President for Development

Nancy S. Burgess, M.Ed.
Development Associate

Mary E. Chase
Special Events/Donor Database Administrator

Bettejean Neveux, B.S.
Accountant

Jane M. Roy
Donor Records & Mail Program Manager

Board of Directors 2009-2010

Officers

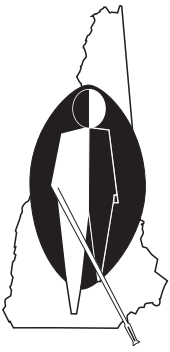
Michelle M. Arruda, *Chairperson, Contoocook*
Roger E. Bouchard, *Vice Chairperson, Manchester*
Amy M. Nichols, CPA, *Treasurer, Epsom*
Susan A. Manchester, *Secretary, Amherst*
Joyce A. Meisel, *Immediate Past Chairperson, Concord*

Directors

Robert Boucher, *Bedford*
Lori A. Chandonnais, *Candia*
Sharon Cholette, *Laconia*
Persis Gow, *Concord*
Kathleen Hayes, *Portsmouth*
Sen. Bette Lasky, *Nashua*
Guy R. Lessard, O.D., *Manchester*
Doreen A. Manetta, *Nashua*
Thomas J. Pare, *Salem*
Randy L. Pierce, *Nashua*
Donald C. Potter, *Amherst*
Stephen J. Shurtleff, *Penacook*
Robert Werner, *Manchester*
Gayle Yarnall, *Amesbury, MA*



Printed on recycled paper.



**New Hampshire
Association for the Blind
McGreal Sight Center**
25 Walker Street
Concord, NH
03301-4599

2010 Annual Report

NON-PROFIT
ORG.
U.S. POSTAGE
PAID
PERMIT NO. 325
CONCORD, NH

**New Hampshire
Association
for the Blind...**
*providing hope
and independence
since 1912.*

www.sightcenter.com

MISSION:

**“To advance the
independence of
persons who are
blind and visually
impaired.”**



ART WITH FEELING...TOUCH, LOOK AND LISTEN “Mixed Media on Birch” by Jean G. Foote, NHAB Client